

















Job vacancy: INTERNATIONAL SALES INTERNSHIP

Number of available position: 10

General information:

Location: **Germany - Mainz**Form of employment: **full time**

Type of contract: **Traineeships / 3 months**Gross monthly wage (Euro): **from 100 to 900 -**

Job description:

Motivated and enthusiastic interns for International Sales department are required for the premier distributor of semiconductors and electronic components in Mainz. The sales intern will:

- · Demonstrate technical selling skills
- Complete understanding of pricing and quotes process
- Work closely with colleagues and management to provide clients with most efficient and professional service possible
- Maintains accurate records of all sales and prospecting activities including sales calls, closed sales, and follow-up activities
- Demonstrates the ability to gather order information and submit detailed information for processing orders
- Maximizes all opportunities in the process of closing a sale resulting in increasing market share globally
- Play an active role in the execution of Marketing and Business Development strategies

Requirements:

✓ General requirements:

- EU28 + Norway or Iceland citizenships
- Residence in a EU28 country + Norway or Iceland (outside Germany)
- Between 18 and 35 years old
- Registered on EUJOB4EU Platform with a complete CV in English

✓ Language knowledge:

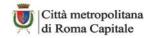
- o English: advanced
- Additional languages are an asset





























✓ Other specific requirements:

- Outgoing, positive personality
- Excellent communication and interpersonal skill
- o Strong written and verbal communication
- o Intermediate Computer Skills including typing, Excel, Word, Outlook
- o Motivation, drive and a desire to achieve financial success
- o Sales or Business Development experience is an advantage

The ideal candidate must be well-versed in the process of defining, developing, prospecting, servicing and nurturing a defined account base.

ISCO Profile requested:

ISCO 1 - 33 - Business and administration associate professionals

ISCO 2332 - Sales and purchasing agents and brokers

ISCO 3 3324 - Trade brokers

Procedure to participate in the selection:

Deadline to present your candidature: 31/07/2017

To participate in the selection it is necessary to be **registered on EUJOB4EU Platform:** www.yourfirsteuresjob.eu/eujob4eu

The CV inserted must be written in in English and COMPLETED in all the fields.

Once you are registered and you have COMPLETELY filled in your CV, please send an **email to francescaop@mlcomponents.com** and to **eures fvg@regione.fvg.it**, indicating "INTERNATIONAL SALES INTERNSHIP - Germany" in the object.

Only candidates registered, with a complete CV and responding to the requirements will be contacted for the selection.









